

# Alberta Freestyle Skiing Association

REVENUE	Actuals 2017/2018	Budget 2017/2018	Actuals 2018/2019	Budget 2018/2019	Budget 2019/2020	Budget Comments
<b>Funding</b>						
ASC Funding	52,236	52,236	54,044	54,000	56,574	Confirmed
CIP Grant					-	
ASC Donation Fund	3,700	-		-	-	
ASC Hosting Grant	5,000	8,000		5,000	5,000	Confirmed.
ASC CWG	21,000	3,000	10,000	5,000	-	
Officials grant		-		-	2,000	Confirmed
Asc Coach					-	
ASC AWG	4,996	5,000		-	7,000	Estimated
<b>Total ASRPWF Funding</b>	<b>86,932</b>	<b>68,236</b>	<b>64,044</b>	<b>64,000</b>	<b>70,574</b>	
<b>Programs</b>						
Mogul Program Fees	53,500	48,000	59,290	58,750	108,000	Confirmed
SS/Half Pipe Program Fees	45,500	48,000	27,040	26,000	49,400	Confirmed
<b>Total Program Revenue</b>	<b>99,000</b>	<b>96,000</b>	<b>86,330</b>	<b>84,750</b>	<b>157,400</b>	
<b>Other Revenue</b>						
Casino			65,967	66,581	65,000	Casino Payment Expected in Q4 2019
Casino Float					-	
Grants					-	
Fundraising		25,000		10,000	-	
Provincial Silent Auction (FA Event)			7,010	-	-	Location TBD whether FA runs AB Champs
Provincial Banquet Tickets (FA Event)			10,836	-	10,000	Location TBD whether FA runs AB Champs
Provincial Raffle (FA Event)			585	-	-	Location TBD whether FA runs AB Champs
Membership Revenue	38,310	25,000	37,287	40,000	40,000	
Freestyle Alberta Club Membership					4,550	
Associate membership					-	
Interest	98	200	0	100	-	
Credit Card Sales Fee Recoverable			243		2,500	
CFSA funding		2,500	-	-	-	
Sponsorship	1,500	2,000		1,500	-	
Donations	140	3,000	10	-	-	
Equipment Rental			2,000		-	
NCCP Course Revenue	19,995	25,000	13,265	20,000	15,000	
Judges & Officials Clinic Revenue	1,000	-		-	-	
World Cup Revenue	10,000	10,000	10,000	20,000	10,000	
Noram Revenue	68,640	25,000	22,565	4,000	25,600	
Nationals Revenue	32,768	25,000		-	-	
Canada Cup Revenue	40,295	40,000	16,338	40,000	15,400	
Camp Revenue	27,700	-	14,505	-	15,000	
Jr Nationals Revenue	10,250		16,286	10,250	-	
Provincial Revenue	38,769	-	21,840	25,000	15,000	
<b>Total Other Revenue</b>	<b>289,465</b>	<b>182,700</b>	<b>238,737</b>	<b>237,431</b>	<b>218,050</b>	
<b>TOTAL REVENUE</b>	<b>475,397</b>	<b>346,936</b>	<b>389,111</b>	<b>386,181</b>	<b>446,024</b>	

<b>EXPENSES</b>	
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**High Performance Program Expenses**

**Mogul Athlete Expenses**

Mogul Athlete Physical Training	1,916	5,000	5,389	4,000	18,000	Confirmed
Mogul Athlete Training Exp.					-	
Mogul Athlete Travel Exp.					-	
Mogul Equipment Exp.	409	1,000	1,363	1,000	1,500	
<b>Total Mogul Athlete Expenses</b>	<b>2,325</b>	<b>6,000</b>	<b>6,752</b>	<b>5,000</b>	<b>19,500</b>	

**Mogul Coach Expenses**

Rental auto repair charges						
Team West Coach Exp.						
Mogul Coach Training Exp.	17,868	20,000	12,792	12,500	17,000	
Mogul Coach Competition Exp.	1,292	12,000	3,749	5,000	5,000	
Mogul Coach Education Exp.	66				-	
Mogul Coach Communication Ex	1,200	1,200	1,000	1,200	1,200	
Mogul Coach Fees	52,847	55,000	85,119	75,000	90,000	
Mogul Assistant Coach Fees					14,000	
<b>Total Mogul Coaches Expense</b>	<b>73,273</b>	<b>88,200</b>	<b>102,660</b>	<b>93,700</b>	<b>127,200</b>	
<b>Total Mogul Expenses</b>	<b>75,598</b>	<b>94,200</b>	<b>109,412</b>	<b>98,700</b>	<b>146,700</b>	

**HP/SS Athlete Expenses**

HP/SS Athlete Physical Training	6,195		9,914	5,000	10,500	Confirmed
HP/SS Athlete Training Exp.		5,000	352		-	
HP/SS Athlete Travel Exp.					-	
HP/SS Equipment Exp.	237	1,000	174	1,000	1,000	
<b>Total HP/SS Athlete Expenses</b>	<b>6,432</b>	<b>6,000</b>	<b>10,440</b>	<b>6,000</b>	<b>11,500</b>	

**HP/SS Coach Expenses**

HP/SS Coach Training Exp.	29,194	15,000	23,746	22,000	15,000	
HP/SS Coach Competition Exp.		12,000	3,064	3,000	4,000	
HP/SS Coach Education Exp.	0		100		-	
HP/SS Coach Communication Fe	810	1,200	1,410	1,200	1,400	
HP/SS Coach Fees	58,500	55,000	53,970	60,000	54,000	
<b>Total HP/SS Coach Expenses</b>	<b>88,504</b>	<b>83,200</b>	<b>82,289</b>	<b>86,200</b>	<b>74,400</b>	
<b>Total HP/SS Expenses</b>	<b>94,936</b>	<b>89,200</b>	<b>92,729</b>	<b>92,200</b>	<b>85,900</b>	

<b>Total High Performance Program Expenses</b>	<b>170,535</b>	<b>183,400</b>	<b>202,141</b>	<b>190,900</b>	<b>232,599</b>	
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**Performance Director**

<b>Sport Director Travel</b>	0	-	259	-	-
<b>Sport Director Wages</b>	-	-	-	-	-
	-	-	<b>259</b>	-	-

**Courses & Camp Expenses**

NCCP Coach Travel & Operating	1,863	6,000	1,428	3,000	2,250
NCCP Course Supplies			539		750
NCCP Coach Fees	1,817	9,000	3,387	2,000	4,500
NCCP Coach Course Refund			850		-
Super Coach Exp.					-
Camp Expenses	18,407	17,000	10,420	18,000	-
Freestyle Alberta Symposium					5,000
Judges Clinic	1,333	1,000	1,453	1,000	1,500
Girl's Jenn Heil Camp Exp.		2,500		-	-
<b>Total Camps &amp; NCCP Expense</b>	<b>23,420</b>	<b>35,500</b>	<b>18,076</b>	<b>24,000</b>	<b>14,000</b>

**Payroll Expenses**

Wages & Salaries	51,788	54,000	24,103	50,000	60,000
EI Exp.	3,604	4,000	1,806	4,000	4,600
CPP Exp.	7,289	7,500	3,604	7,500	10,000
Disability Insurance Expense			1,228		2,000
Payroll Exp.	3,163	100	1,098	3,200	1,200
Benefit Exp.	3,924	1,200	-	4,000	2,600
<b>Total Payroll Expenses</b>	<b>69,768</b>	<b>66,800</b>	<b>31,839</b>	<b>68,700</b>	<b>80,400</b>
Oct / Nov. No ED				(8,333)	
<b>Net Payroll Expenses</b>	<b>69,768</b>	<b>66,800</b>	<b>31,839</b>	<b>60,367</b>	<b>80,400</b>

**Administrative Expenses**

Amortization	2,710		4,214		-	Non-Cash Expense
Accounting & Legal Exp.	2,233	750	770	2,500	2,500	
Website development	1,153	2,000	378	1,000	500	
Advertising & Promotion Exp.		500	25	500	500	
Bad Debts	11,554		19,853		-	
Casino Exp.					-	
Courier & Postage	233	500	115	500	500	
Credit Card Sales Fees	8,880	2,500	2,295	9,000	2,500	
PayPal Fees			3,108		-	
Goalline Fees			727		-	
Fundraising Exp.		5,000	-	1,000	-	
CFSA Membership Insurance	432	500	954	500	1,070	
CWSSA Dues			500		500	
Interest & Bank Charges	358	1,000	369	500	400	
Other - Last year ad			1,756		-	Non-Cash Expense
Office Supplies	544	500	554	500	1,000	
Office Equipment					750	
Intern honorarium						
Rent	3,354	3,500	3,307	3,445	3,000	
Phone & Internet Exp.	3,096	3,000	383	3,000	-	
ED Communication Expense			85		1,200	
Travel & Business Meeting Exp.	512	500	125	500	1,500	
Staff & Board Training Exp.		1,100	262	200	1,500	
<b>Total Administrative Expenses</b>	<b>35,059</b>	<b>21,350</b>	<b>39,780</b>	<b>23,145</b>	<b>17,420</b>	

**Other Programs**

Donation fund - clubs		-	2,700	-	-	
ADC meeting		-		-	-	
AFSA Bursary Fund			-		-	
AWG Expenses	12,158	2,500	-	-	-	
CWG Expenses			9,328		-	
Banquet Expenses			-		-	
Official & Volunteer Development Exp		500	-	500	2,500	
Canyon Facility					10,000	
Facility Development Expenses	525	500	525	500	1,000	
<b>Total Other Program Expenses</b>	<b>12,683</b>	<b>3,500</b>	<b>12,553</b>	<b>1,000</b>	<b>13,500</b>	

<b>Provincial Competition Expenses</b>					
Competition Award Expense	1,402	1,500	1,384	1,500	1,500
Competition Banquet Expense			10,186		10,000
Competition Equipment Expense	641	1,000	121	1,000	1,000
Competition Hill Prep & Maint.	13,681		-	14,000	1,000
Competition Judge Expenses	5,122		3,877	3,000	5,000
Competition Officials Expense	361		352	500	2,000
Competition Volunteer Expenses	1,581	300	895	1,500	1,500
Other Provincial Expense	2,198			2,000	-
<b>Total Competition Expenses</b>	<b>24,986</b>	<b>2,800</b>	<b>16,814</b>	<b>23,500</b>	<b>22,000</b>
<b>Canada Cup Expenses</b>					
Competition Award Expense	4,000	2,000	-	2,000	-
Competition Equipment Expense	39	1,000	-	1,000	1,000
Competition Hill Prep & Maint.	17,385	5,000	-	5,000	1,500
Competition Judge Expenses	17,007	11,000	-	11,000	6,000
Competition Officials Expense	7,378	5,000	-	5,000	3,000
Competition Online Registration			16,338		-
Competition Volunteer Expenses	1,317	2,000	-	2,000	1,500
<b>Total CS Competition Expense</b>	<b>47,126</b>	<b>26,000</b>	<b>16,338</b>	<b>26,000</b>	<b>13,000</b>
<b>Nor-Am Expenses</b>					
Competition Award Expense	2,400	1,000	-	-	1,600
Competition Equipment Expenses		4,000	-	-	1,500
Competition Hill Venue & Prep.	8,500	6,000	-	-	6,500
Competition Judge Expenses	3,798	2,000	-	-	7,000
Competition Officials Expense	2,771	2,000	-	-	3,000
Competition Registration	26,440		21,605	-	-
Competition Volunteer Expenses	2,108	1,000	-	-	2,000
<b>Total NSN Competition Expense</b>	<b>46,017</b>	<b>16,000</b>	<b>21,605</b>	<b>0</b>	<b>21,600</b>
<b>Nationals Expenses</b>					
Competition Award Expense	500	1,000	-	-	-
Competition Equipment Expense	8,531	4,000	-	-	-
Competition Hill Prep & Maint.	1,973	6,000	-	-	-
Competition Judge Expenses	15,941	2,000	-	-	-
Competition Officials Expense	8,185	2,000	-	-	-
Competition Registration			-	-	-
Competition Volunteer Expenses	1,169	1,000	-	-	-
<b>Total NSN Competition Expense</b>	<b>36,299</b>	<b>16,000</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>Jr National Expenses</b>					
<b>Jr National Expenses</b>	<b>12,325</b>		<b>15,980</b>	<b>10,250</b>	<b>0</b>
<b>TOTAL EXPENSES</b>	<b>478,218</b>	<b>371,350</b>	<b>375,385</b>	<b>359,162</b>	<b>414,519</b>
LAST YEAR ADJUSTMENT					
<b>NET INCOME/LOSS</b>	<b>-2,821</b>	<b>-24,414</b>	<b>13,726</b>	<b>27,019</b>	<b>31,505</b>

with Ath. Rev. minus recov.

-278

-3,099

Total Retained Earnings